

Engineering transitions



L-R: Dick Kistner, Raba-Kistner Consultants Inc.; Bill Watson, Denton-Watson Properties Inc.; Steve Persyn, Persyn Engineering; and Bert Denson, Brundage Properties

April 1 was no joke for **Persyn Engineering**. It was a day of celebration, welcoming more than 200 construction industry guests to the company's offices on College Park to commemorate the firm's 25th anniversary and ownership transition.

"It has just been a blur these past 25 years," founder **Steve Persyn** said. "We grew from one (me) to 15, now. So we have had a very slow growth in 25 years, though we have a lot of longevity in our firm. **Henry Hune Jr.** came with me 25 years ago.

"**David Wonder**, who is going to transition into being the owner at the end of this year, has been with me for 18 years. About 11 years ago, we agreed on an ownership transition plan so that I can easily exit, and he can buy the firm then, which starts this next year.

"My plans are to basically be an employee for David and for the company when 2010 starts, and not to completely retire. I have a vested interest in this working out for David, so I am going to help him however much and long as he wants me to, to a certain point."

The open house also served as an opportunity for the structural engineering firm to showcase its 5,000-sf facility.

Persyn said, "We designed it kind of exposing all the structure and all the mechanical, so it really suits us well. It's a fun place to come to work." —kf



Exposed mechanical workings at the Persyn Engineering offices underscore the company's focus.

Mud bug appreciation



L-R: Jack Casten and Jamie Wright, Pro-Vigil Phoenix; Pete Ballard, sales director San Antonio, Lance and Teri Folkerts, Boerne, TX; Kris Brackin, Pro-Vigil

The staff at **Pro-Vigil** welcomed the construction industry to their new facility on Perrin Creek Mar. 26 with the ultimate Cajun cookout – a crawfish boil.

About 150 guests enjoyed the Louisiana state crustacean along with the traditional combination of corn, potato and sausage.

At the customer-appreciation event, **Jeremy White**, CEO, said, "We are having our quarterly sales training tomorrow, so we have all our new reps in, and we would like them to meet our local San Antonio clients."

With the opening of its new 13,000-sf headquarters and production facility

last year, Pro-Vigil now has the facility to host its first party to thank clients and celebrate the company's growth, he said.

Since its beginnings in 2007, the live security monitoring company has expanded into new locations and has been featured on TV news programs. Videos of successful crime prevention can be viewed on YouTube.

White said that the company's Phoenix office has been open for four weeks, its Oklahoma City location has been open for eight weeks, and the Denver office was scheduled to open on Apr. 20.

When asked about future expansion, he said next up will be Las Angeles, CA, or Las Vegas, NV. —bd/kf

Clean and green



L-R: James Stapp and Chad LaBorde

James Stapp and **Chad LaBorde** believe their emerging company, **Capital Concrete Washout**, will fit in nicely in San Antonio because of the favorite pastime of the staff.

"We have a fascination with deer hunting," Stapp said. "Chad and I have always been big South Texas deer hunters. I have recently gotten away from deer hunting and gone more toward salt-water fishing."

Stapp and LaBorde, brothers-in-law, share the family business that has a connection with the outdoors. Stapp says Capital Concrete Washout is helping San Antonio contractors stay green and preserve the environment by offering a way to capture and recycle excess concrete and chute rinse water from concrete mixers.

"My brother-in-law put the wheels in motion for Capital Concrete Washout last year, and I became a partner just last month," said Stapp. "We are optimistic that our new business plan will lead to

good things. It's not a new concept, but the concrete washout boxes are relatively new to the area. It's very popular in California, of course."

LaBorde saw information on the washout boxes at a trade show and thought it might be something that would take off in Texas at some point. The company opened last year in a 4,500-sf, five-acre facility on FM 1516.

"The alternative to a concrete washout box is a below-grade pit, lined with plastic with hay bales around it to keep it from overflowing," Stapp said. "Concrete trucks will back up to that and clean their chutes and put their waste in there. It has to be maintained and cleaned up at the end of the job. The concrete also has to be disposed of."

One of the green benefits of the washout boxes is saving the rinse water that is processed for safe reuse, he said. The concrete is also crushed to 2-in. gravel for sub-base material or fill. —kf

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